

# Inside Sales Representative

Scientific Supplies and Equipment

## Great career opportunity in the Scientific Supplies and Equipment Industry!

Fox Scientific is wholesale distributor for laboratory supplies and equipment. We are currently accepting applications for Inside Sales Representatives.

- Normal job hours are 8 am to 5 pm Monday through Friday.

Entry level persons are encouraged to apply.

### For this position you **MUST**:

- Achieve or exceed objectives by actively selling to end users by telephone and e-mail.
- Outbound calling to both existing customers and new prospects.
- Price quotations to existing customers and new prospects.
- Customer contact management.
- Meet Specified Sales Objectives.
- Up-sell from initial calls to create new opportunities.

### For this position you **SHOULD**:

- Be dependable and good attendance at prior employment.
- Favorable Work History, no more than 3 jobs in 5 years.
- Experience in wholesale distribution or business to business type of sales is a plus.

### Qualifications:

- Requires zero experience and a High School Diploma or GED.
- Must type at least 40 wpm
- Must be familiar with the following: Internet browsing, Internet e-mail, personal computers
- Must be able to read, write, and speak excellent English.
- Requires excellent Phone and Listening Skills both Oral and Written.
- Requires Pre employment Drug Screen and Background check.

**Benefits Available:** Health Insurance, Retirement Plan, Vacation, and Holidays.

**Competitive pay, plus commissions.**

Please complete your application in person at

**Fox Scientific, Inc.**

8221 E. FM 917, Alvarado, TX 76009-6032, or

**E-mail** your resume to: [jobs@foxscientific.com](mailto:jobs@foxscientific.com) in a text (\*.txt) or MS Word(\*.doc) format, please put in the subject line "Inside Sales Position."