

Account Customer Relationships Manager—Dallas & Fort Worth, TX territories

Fox Scientific is seeking an enthusiastic person, with effective communication skills, favorable work history and a passion, to make field sales calls on existing customers. This position is a great opportunity for an entry level sales person desiring to move into Outside sales with an opportunity for advancement.

Job duties include:

The primary job responsibility will be the management of assigned accounts for distribution sales of laboratory supplies and equipment. Identify and capitalize on selling opportunities and the introduction of new products to existing customers.

Execute and achieve Company sales goals and marketing programs, while providing excellent customer service to existing accounts.

Manages Customer relationships with assigned customers, negotiates at all levels and serves as the lead in mediation/problem resolution.

Entry level candidates will be considered.

Requirements:

Great attitude

Effective Communication and Presentation skills

Good Work ethic

Favorable work history

Reliable

Successful follow-up

Dependable transportation

Desired Skills—may be any of the following:

Industrial Distribution experience working in Customer Service, Sales or Inside Sales.

Laboratory Testing experience or Education in a laboratory environment (higher education)

Microbiology

Chemistry

We appreciate hard work and innovative ideas, which is why we provide a comprehensive set of benefits designed to fit the unique lifestyles of our employees.

Benefits:

2 Weeks per year PTO

6 Paid holidays

401k

Health Insurance

Car Allowance & Fuel Allowance

Standard Work hours 8-5 Monday-Friday—Pay 13-15/hr

To be considered for this position:

e-mail resume to jobs@foxscientific.com

Fox Scientific- - www.foxscientific.com

Also apply in person:

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